



[producesafetyalliance.cornell.edu](http://producesafetyalliance.cornell.edu)

## Quick Links

[Train-the-Trainer Courses](#)

[Grower Training Courses](#)

[PSA Lead Trainer Info](#)

[Contact Us](#)

[PSA Curriculum](#)



## Hello Produce Safety Alliance Listserv Members:

As of June 25th, the PSA is now represented by 1,817 PSA Trainers and 226 Lead Trainers, domestically and internationally. Since September 2016, this same cadre of trainers has educated close to 25,000 growers through 1,052 registered PSA Grower Training Courses across the world on produce safety practices and the FSMA Produce Safety Rule. While [significant progress](#) has been made in providing outreach to growers, there is a continued need for educating produce growers and packers, especially as the staggered [compliance dates for different business sizes](#) come into effect. Read more in this newsletter about upcoming opportunities to attend a PSA Train-the-Trainer Course and additional resources for those considering application to become a PSA Lead Trainer.

## PSA Lead Trainer Application Resources

The first step to hosting a PSA Grower Training Course is to attend a [PSA Train-the-Trainer Course](#) (TTT). If you have not yet attended a PSA TTT, check out the most [recent course listings](#) below. Each PSA Grower Training must have at least one [PSA Lead Trainer](#).

The PSA is committed to assisting in the development of PSA Lead Trainers and recently has developed a [fact sheet with tips](#) for those who are interested in applying (or re-applying) to become PSA Lead Trainers. In addition, PSA team members Gretchen Wall, Connie Fisk, and Donna Pahl, assisted in the development and launch of an advanced trainer course hosted by [The Postharvest Center at UC Davis](#) on May 30-31, 2018. A summary of key components included in the PSA Lead Trainer Application process as well as tips for gaining additional experience and education was presented by Donna Pahl, Southwest Regional Extension Associate, during the June 25th [Produce Safety Educator's Call](#).

If you are considering taking the next step to become a PSA Lead Trainer, utilize the resources described above or feel free to contact any one of the [PSA Team](#) for additional guidance.

**Tips for Developing a Successful PSA Lead Trainer Application**

Applying to be a PSA Lead Trainer is a significant step because there is an expectation of having competency in four diverse areas. PSA Lead Trainers bear significant responsibility in assuring that each PSA Grower Training is successfully completed and that each attendee receives a quality experience that provides them with information they need to comply with the Produce Safety Rule (PSR) regulatory requirements. It is important for all PSA Lead Trainer applicants to consider if they are qualified and ready to proceed with the application. It is critically important to have PSA Lead Trainers located throughout the U.S. and globally so that growers who want and need to attend a PSA Grower Training have access to qualified trainers conducting courses. For this reason, the PSA team would like to share some of the things we have observed and learned since implementing the PSA Lead Trainer Review Process. We hope that this article provides additional information that will help PSA Trainers address deficiencies noted in previous PSA Lead Trainer Applications and help new applicants move smoothly through the application process. Having a cadre of qualified and experienced PSA Lead Trainers to deliver accurate and effective training to produce growers will help growers enhance the safety of their produce and meet the requirements of the PSR.

Several people have asked us where why applications do not make it through the review process. Most unsuccessful PSA Lead Trainer Applications are declined because there are deficiencies in both foundational experience and the responses to the supplemental questions on the PSA Lead Trainer Application. Generally, we find that the majority of unsuccessful PSA Lead Trainer Applications fall into four broad categories: lack of produce safety training experience, lack of knowledge of the PSR, lack of on-farm experience, and lack of relevant educational background.

**Expect the Many of the questions asked on the PSA Supplemental Application are questions growers have asked during a PSA Grower Training. A successful response demonstrates the applicant's ability to demonstrate the related PSR requirements, along with Good Agricultural Practices that support the PSR requirements, in a way that a grower would understand.**

<http://producesafetyalliance.cornell.edu>

## Upcoming Train-the-Trainer & Integrated Training Courses

Are you interested in hosting PSA Grower Trainings? If so, take advantage of the upcoming Train-the-Trainer Courses listed below which will enable you to become a PSA Trainer or PSA Lead Trainer. Recently, registration numbers have been dropping for Train-the-Trainer Courses. As a result, we will be offering fewer courses in response to the low demand going forward. Sign up now before these opportunities pass!

**For the most up-to-date listing of PSA Train-the-Trainer Courses, visit:**  
<https://producesafetyalliance.cornell.edu/training/train-trainer-course/upcoming-train-trainer-courses>

### Tallahassee, FL, USA: 7/24/2018 - 7/25/2018

- **Location:** 2010 Pinder St., Tallahassee, FL 32308, USA
- **Contact Information:** [Kristin Woods](#), Phone: 251-753-1164
- **Cost:** Growers-\$25 in-state/\$125 out-of-state; Trainers-\$225  
**Course #:** FL-180724-INT |
- **TRAINER:** [Registration Information](#); **GROWER:** [Registration Information](#)
- **Training Language:** English
- **Notes:** This course is an Integrated Course and is a great opportunity for trainers who would like to see the PSA Grower Training delivered to a grower audience. Day 1 is the PSA Grower Training and Day 2 is the Train-the-Trainer. Growers attend Day 1, trainers must attend both days. This course may be canceled due to low enrollment. Sign up now!

### Guadalajara, Jalisco, Mexico: 6/14/2018 - 6/15/2018

- **Location:** Calle Sao Paulo No. 2334, Guadalajara, Jalisco 44630, Mexico
- **Contact Information:** [Juan Silva](#), Phone: 662617304
- **Cost:** \$12000 MX  
**Course #:** MEX-180614-TR | [Registration Information](#)
- **Training Language:** Spanish

### Guayaquil, Ecuador: 6/25/2018 - 6/26/2018

- **Location:** Av. de las Américas, junto al aeropuerto J.J. Olmedo, Guayaquil, 090150, Ecuador
- **Contact Information:** [Sergio Nieto-Montenegro](#), Phone: 8646336325
- **Cost:** \$315(plus tax)-Growers; \$630(plus tax)-Trainers  
**Course #:** ECU-180625-INT | [Registration Information](#)
- **Training Language:** Spanish

### Baton Rouge, LA, USA: 9/5/2018 - 9/6/2018

- **Location:** 212 Efferson Hall, Baton Rouge, LA 70803, USA
- **Contact Information:** [Kristin Woods](#), Phone: 251-753-1164
- **Cost:** \$175  
**Course #:** LA-180905-TR | [Registration Information](#)
- **Training Language:** English

## Locate a PSA Trainer or PSA Lead Trainer

Are you looking to build a training team or need an additional PSA Trainer or PSA Lead Trainer for your Grower Training Course?

Check out our [trainer directory](#) to find trainers located near you!

*(Note: Not all PSA Trainers and Lead Trainers are listed in this directory since they were provided the opportunity to 'opt out' of being listed publicly. If you are a PSA Trainer or Lead Trainer and want to be listed or need to update your contact information, please use the 'Update My Entry' form on the directory page.)*

## PSA Quarterly Training Report

The PSA conducts quarterly reporting for all registered PSA Grower and Train-the-Trainer Courses. The next report will be available in early October 2018. The most recent report and maps can be accessed at:

[Course & Trainer Totals - June 25, 2018](#)

[PSA Training Maps - June 25, 2018](#)

**Produce Safety Alliance**  
Course and Trainer Totals through June 2018

Totals: September 2016 – June 2018		
Train-the-Trainer Courses		
Total TTT Courses since Sept. 2016	Domestic	55
	International	11
	<b>Total</b>	<b>66</b>
Total Trainer Participants		1,940
Average Domestic TTT Course Size		34
Grower Training Courses		
Total GT Courses since Sept. 2016	Domestic	764
	International	288
	<b>Total</b>	<b>1,052</b>
Total Grower Participants		24,976
Average Domestic GT Course Size		25
Number of States Where PSA Courses Have Been Hosted		
# of States TTT Courses		32
# of States GT Courses		49
PSA Trainers & Lead Trainers		
Total PSA Trainers		1,817 (Total)
		1,476 (Domestic) / 341 (International)
Total PSA Lead Trainers		226 (Total)
		203 (Domestic) / 23 (International)
Number of states with PSA Trainers		49
Number of states with PSA Lead Trainers		47

## Engage With Us!

[Facebook: @ProduceSafetyAlliance](#)

[Twitter: @Produce Safety](#)



Cornell University